

Portland Financial Services, LLC

Offering unique brands to
revolutionize real estate
investment and finance

The Field Agent Program

- Your key to greater success!
 - Make your own hours
 - You get paid as you learn new skills
 - Quick start to make money
 - No experience required
 - Learn at your own pace
 - State of the art websites
 - Complete virtual office automation
 - Unique recruiting and training programs
 - New marketing and incentive initiatives
 - Comprehensive back office support

What is our business?

- We evaluate property for our accounts
- We recommend property for investors
- We provide mortgage financing
- We manage real estate portfolios for others
- We find “distressed” property or transactions
- We provide “creative” mortgages for buyers
- We sell property creatively

What is distressed property?

- Property that needs repair or rehab
- Owners that are in default on mortgages
- Owners that have excess property
 - Results from death, divorce or other problems
 - Out of state property owners-hard to manage

What happens if it's not distressed?

- Some owners just need to sell
 - Corporate relocation
 - Just built dream house-don't want both
 - Limited or no equity in house
 - Debt burden too high-can't make all payments
 - Can't bother or afford to update before sale

What is a Field Agent

- They are Investors in Training who:
 - Identify houses to purchase
 - Document properties
 - Research property ownership
 - Interview property owners

And WE PROVIDE THE TRAINING !!!

Why work with us?

- Experienced industry management
- Better marketing support for increased leads
- Efficient client and transaction processes
- Unique web-based client inquiry systems
- Fully integrated phone/fax/email platforms
- Better service means more referrals

What makes us unique?

- We recruit like REMAX, only the best!
- We offer more services and products
- We provide a complete support package
- We eliminate the obstacles of starting
- Our processes are already operational
- You have no lost opportunity time
- Your learning curve is much faster

How can you benefit from us?

- As an agent-we provide training and systems
- As an investor-we offer greater returns
- As a home seller-our transactions are faster
- As a home buyer-we sell below market price
- We provide a complete system that integrates all of our functions through one central control and management process

Is there a Fee for Training?

- No, training is a part of our coaching program
- You will contribute to cover some costs:
\$150 per month covers:
 - Computerized property appraisals for leads
 - Getting you qualified for your 1st loan
 - Marketing costs for brochures, signs, etc.
 - Printing, Office Overhead and Support
 - Complete Turn-Key System

How difficult is the Training?

- It is very simple if you go one step at a time
 - The basics are almost never taught, but coached along
 - We coach and mentor you through it all
 - You learn, and then practice right away
 - Each lesson builds on the last one
 - For most people, the hardest thing is to start

How do I get PAID to learn?

- Simple, we pay you for each lead!
 - You get \$5.00 for each lead (up to 20 per week)
 - You also get \$995.00 for each house we buy
 - You should make over \$1,000 your 1st month
 - You should expect to make between \$2,000 - \$3,000 or more per month after your first month of training
 - This all happens while you are being trained!

What are the Qualifications?

- Must commit 3 months at 10 hours minimum per week
- Must come to all training sessions
- Must attend weekly conference calls
- Must speak and write clearly
- Must be able to take direction
- Must show regular improvement

This Sounds Too Good!

- It's not, we need to find more properties
- We generate income from purchases
- Our investors have money to buy
- We need you to help us find more houses
- You need us to learn the business
- It's a Win – Win for everybody!

Compare other Training Systems

- No late night seminar cd's, tapes or books
- No fear of trying it on your own
- No Thousand \$\$\$\$\$ price tag
- No wasted time or energy
- No other career has this potential

What do I need to start?

- A digital camera or camera phone
- A book or computer to record notes
- A map or computer or phone with mapping ability
- Transportation- Car, Bus, Taxi or Walk
- A commitment to your own future
- A desire to learn

What are next steps?

- Complete questionnaire/application
- Ask any questions you may have
- Ask for references
- We decide if this is right for you and for us
- Who do you know that we should meet?
 - As potential agents?
 - As potential investors?
 - As property buyers, sellers or renters?

Thank You for Your Time Today

We hope you learned something about
private real estate investment!

Give us a call today at 1-800-372-0812 ext. 5

Or email hr@PFSworld.com